## Message Text

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INFO OCT-01 ISO-00 SSO-00 NSCE-00 USIE-00 INRE-00 SP-02 AID-05 EB-08 TRSE-00 SS-15 STR-05 OMB-01 CEA-01 L-03 H-01 PA-01 PRS-01 CIAE-00 COME-00 EA-10 FRB-03 INR-07 IO-13 NEA-10 NSAE-00 OPIC-03 LAB-04 SIL-01 AGRE-00 STRE-00 ITC-01 /108 W

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O 061858Z JAN 78 FM AMEMBASSY PARIS TO SECSTATE WASHDC IMMEDIATE 3969

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PASS EB FOR BARRACLOUGH AND STR FOR FEKETEKUTY

E.O. 11652: N/A TAGS: ETRD, OECD

SUBJECT: OECD TRADE COMMITTEE: LETTER FROM CHAIRMAN

STEEG

TRADE COMMITTEE CHAIRMAN STEEG HAS CIRCULATED LETTER AND PAPER ENTITLED "TRADE AND TRADE POLICY PROBLEMS" TO SERVE AS BASIS FOR INFORMAL DISCUSSION AT FEBRUARY TC. TEXT OF LETTER AND SUMMARY OF ISSUES RAISED IN PAPER ARE TRANSMITTED BELOW. FULL TEXTS HAVE BEEN AIRMAILED TO BARRACLOUGH AND FEKETEKUTY. MRS. STEEG WELCOMES EARLY REACTIONS TO LETTER AND PAPER AND ANY FURTHER PROPOSALS WE MAY WISH TO ADVANCE. COPY OF CORRESPONDENCE SHOULD BE SENT TO OECD SECRETARIAT. MISSION WOULD ALSO APPRECIATE COPIES.

AT OUR LAST MEETING WE HAD AN INTERESTING LIMITED OFFICIAL USE

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INFORMAL DISCUSSION OF A GENERAL CHARACTER ON THE IMPACT ON INTERNATIONAL TRADE OF GENERAL ECONOMIC DEVELOPMENTS. WE DECIDED TO PURSUE THAT DISCUSSION IN FEBRUARY AND YOU INVITED ME TO MAKE APPROPRIATE PREPARATIONS TO THIS END. AS I UNDERSTAND IT, YOUR WISH WAS IN PARTICULAR TO DISPOSE OF A FRAME WHICH WOULD FAVOR A MORE STRUCTURED DEBATE THAN THAT WE HAD

LAST TIME, AND OF SOME QUESTIONS TO WHICH WE ALL COULD GEAR OUR SPECIFIC COMMENTS. THIS LETTER ATTEMPTS TO MEET THESE REQUIREMENTS AND I WOULD BE HAPPY IF, ON THIS BASIS, WE COULD ACHIEVE SOME PROGRESS AT OUR NEXT MEETING. WE NEED, IN PARTICULAR, TO COME TO A CONSENSUS ON THE AREAS ON WHICH WE SHOULD CONCENTRATE OUR ATTENTION IN THE PRESENT CIRCUMSTANCES AND, AS A CONSEQUENCE, ON THE ORIENTATION OF OUR FUTURE WORK UNDER THIS GENERAL THEME.

- 1. I WOULD SUGGEST THAT WE ORGANIZE OUR DISCUSSIONS UNDER THREE GENERAL HEADINGS, NAMELY:
  - I. DEVELOPMENTS IN TRADE POLICY;
- II. EVALUATION OF THE SITUATION AND PROSPECTS:
- III. IMPLICATIONS FOR POLICY.

IN THE ANNEX TO THIS LETTER, YOU WILL FIND A DOCUMENT, PREPARED BY THE SECRETARIAT, WHICH IS STRUCTURED ACCORDINGLY AND WHICH WE COULD USE AS A BASIS FOR OUR DISCUSSION. IN A FOURTH SECTION THIS DOCUMENT SUMS UP IN A MORE SPECIFIC WAY A NUMBER OF QUESTIONS WHICH WOULD MERIT TO RETAIN OUR ATTENTION. AS A SECOND BASIC DOCUMENT WE WILL ALSO HAVE BEFORE US THE SURVEY WHICH AT OUR LAST MEETING WE INVITED THE SECRETARIAT TO PREPARE ON THE PRESENT SITUATION LIMITED OFFICIAL USE

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IN THE TRADE POLICY FIELD.

- 2. AMONG THE QUESTIONS WE HAVE TO CONSIDER IN SOME DETAIL AT OUR NEXT MEETING, THOSE WHICH ARE RELATED TO THE FUTURE OF THE TRADE DECLARATION ARE EVIDENTLY OF OUTSTANDING IMPORTANCE FOR THE COMMITTEE. OTHER QUESTIONS GO BEYOND THE FIELD OF TRADE BUT HAVE THEIR PLACE IN OUR DELIBERATIONS IN ORDER TO PROVIDE THE APPROPRIATE BROAD BACKGROUND FOR THE PROPER EXAMINATION OF TRADE POLICY QUESTIONS.
- 3. IN THIS REGARD WE SHOULD TAKE ADVANTAGE OF THE FACT THAT THERE ARE OTHER BODIES IN THE ORGANIZATION WITH DIRECT COMPETENCE FOR THESE QUESTIONS. THE TRADE COMMITTEE COULD FOR ITS OWN ACTIVITIES DRAW ON THE RESULTS OF THE WORK OF THESE BODIES. FOR THE FUTURE WE COULD IN PRACTICAL TERMS FORESEE:

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- A. THAT THE SECRETARIAT PROVIDES US WITH INFORMATION ON THE WORK DONE IN RELATION TO SUBJECTS OF THIS KIND IN OTHER PARTS OF THE ORGANIZATION:
- B. THAT WE OURSELVES MIGHT TAKE THE INITIATIVE IN FORMULATING SUGGESTIONS FOR WORK ON QUESTIONS WHICH ARE IMPORTANT AS A BACK-GROUND FOR OUR OWN ACTIVITIES BUT WHICH COULD BEST BE TAKEN UP FIRST BY OTHER PARTS OF THE ORGANIZATION.

I WOULD VERY MUCH WELCOME AT YOUR EARLIEST CONVENIENCE YOUR REACTIONS TO THIS LETTER--AND TO THE ANNEX--TOGETHER WITH ANY FURTHER PROPOSALS YOU MAY WISH TO ADVANCE.

END TEXT OF LETTER

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ISSUES RAISED IN PAPER

I. DEVELOPMENTS IN TRADE POLICIES

- -- WHAT IS THE SCALE OF THE INCREASE IN PROTECTIONISM?
- -- SHOULD WE NOT QUALIFY THE IMPRESSION OF AN INCREASE IN PROTECTIONISM:
  - ... BY COMPARING THE MEASURES THAT HAVE BEEN TAKEN TO THE SCALE OF DIFFICULTIES, AND BY TAKING ACCOUNT OF THOSE MEASURES WHICH ARE NOT A PRIORI OF A PROTECTIONIST KIND:
  - ... BY RECOGNIZING THAT GOVERNMENTS REMAIN IN FAVOR OF FREE TRADE AND HAVE NOT IN GENERAL OPTED FOR DELIBARATELY PROTECTIONIST POLICIES?
- II. EVALUATION OF THE SITUATION AND THE PROSPECTS
- -- WHAT ARE THE CAUSES OF THE PRESENT DIFFICULTIES?
  TO WHAT EXTENT ARE THEY CONNECTED WITH MACROECONOMIC FACTORS, AND TO WHAT EXTENT WITH CYCLICAL
  OR STRUCTURAL FACTORS?
- -- HOW FAR ARE THE PRESENT DIFFICULTIES DUE TO NEW COMPETITORS, AND IN PARTICULAR TO EXPORTS FROM THE DEVELOPING COUNTRIES? WHAT DEVELOPMENTS MAY BE EXPECTED, AND WITH WHAT CONSEQUENCES?
- III. IMPLICATIONS FOR POLICY
- -- WHAT MEASURES OR POLICIES SHOULD OR COULD REDUCE LIMITED OFFICIAL USE

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SECTORAL DIFFICULTIES AND THUS GIVE GENUINE SUPPORT TO THE STRUGGLE AGAINST PROTECTIONISM;

- -- WHETHER, IN THE LIGHT OF THE PRESENT SITUATION AND THE PROSPECTS, A GENERAL UNDERTAKING IS AN EFFECTIVE INSTRUMENT WITH WHICH TO CONTAIN THE RISE IN PROTECTIONISM.
- -- IS IT NOT DESIRABLE THAT THERE SHOULD BE AN EXCHANGE OF VIEWS IN THE APPROPRIATE FORUM ON THE ADVISABILITY OF DEVELOPING CONCERTED POLICIES TO HELP INDUSTRY TO ADJUST, THE EFFECTS WHICH MIGHT BE EXPECTED DF THESE POLICIES, AND THE LIMITATIONS THEY INVOLVE?
- -- ARE THERE OTHER MORE PRACTICAL APPROACHES TO THE INTEGRATION OF DEVELOPING COUNTRIES INTO

THE TRADING SYSTEM WHICH MIGHT BE CONSIDERED AT THE SAME TIME AS THOSE LIKELY TO BE FOLLOWED IN THE FRAMEWORK OF THE MULTILATERAL TRADE NEGOTIATIONS?

- -- CAN AID AND EXPORT CREDIT POLICIES BE REGARDED
  AS THE CAUSE, OR AN IMPORTANT CAUSE, OF
  ESTABLISHMENT OR TRANSFER OF PRODUCTIVE CAPACITY?
- -- WOULD ANY ATTEMPT TO RESTRAIN EXPORTS OF PRODUCTIVE PLANT NOT AMOUNT TO A STATIC APPROACH COMPARABLE TO PROTECTIONISM?

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- IV. SUMMARY AND MAIN ISSUES (FULL TEXT OF THIS SECTION OF PAPER IS TRANSMITTED)
- 36. THIS PART IS A SHORT RESUME OF THE MAIN PRACTICAL QUESTIONS WHICH MAY ARISE FOR POLICY.
- 37. A FIRST SERIES OF QUESTIONS CONCERNS POLICIES OTHER THAN TRADE POLICY. THEY ARE REPEATED HERE PRO MEMORIA AS THEY ARE A MATTER FOR OTHER COMMITTEES OF OECD:

- -- WHATT POLICIES COULD BE PUT INTO OPERATION IN FIELDS OTHER THAN TRADE WHICH WOULD HELP TO CHECK THE RISE IN PROTECTIONISM? (STIMULATION OF THE ECONOMY; BETTER DISTRIBUTION OF PAYMENTS DISEQUILIBRIA; INTENSIVE USE OF ADJUSTMENT AID MEASURES WITH NO PROTECTIONIST ASPECTS).
- 38. SO FAR AS TRADE POLICIES ARE CONCERNED, LIMITED OFFICIAL USE

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THE ABANDONMENT OF THE TRADE PLEDGE, WITH NOTHING TO REPLACE IT, MIGHT BE REGARDED AS THE END OF ALL RESISTANCE TO PROTECTIONIST PRESSURES.

- (I) WOULD IT BE ADVISABLE TO PROLONG THE TRADE PLEDGE AS IT STANDS, IN ORDER TO AVOID THAT RISK?
- (II) COULD ACTION BE LIMITED TO A GENERAL COMMIT-MENT AND PRESERVE THE TRADE PLEDGE WHILE RECOGNIZING THAT IN PRESENT CIRCUMSTANCES THERE MUST BE A MARGIN OF TOLERANCE FOR TRADE MEASURES, THOUGH THEY SHOULD BE LIMITED AS FAR AS POSSIBLE?
- (III) WOULD IT BE PREFERABLE TO REPLACE OR SUPPLEMENT THE TRADE PLEDGE BY MORE PRECISE PROVISIONS SUCH AS:
- STRICTER MONITORING, WITH COMPULSORY PRIOR CONSULTATION; THE SETTING UP OF A SPECIAL GOVERNMENTAL GROUP;
- A STRICT UNDERTAKING TO LIMIT THE IMPACT ON IMPORTS OF THE RESTRICTIVE MEASURES IN FORCE AT ANY MOMENT TO A PREDETERMINED PERCENTAGE (SUCH AS 5 PER CENT);
- A STRENGTHENING OF THE UNDERTAKINGS CONCERNING EQUITABLE TERMS OF TRADE AND COMPETITION;
- THE ESTABLISHMENT OF A LINK BETWEEN MEASURES OF PROTECTION AND MEASURES OF STRUCTURAL ADJUSTMENT, LIMITED OFFICIAL USE

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THE LATTER BEING ALSO SUBJECT TO INTERNATIONAL

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INFO OCT-01 ISO-00 SSO-00 NSCE-00 USIE-00 INRE-00 SP-02 AID-05 EB-08 TRSE-00 SS-15 STR-05 OMB-01 CEA-01 L-03 H-01 PA-01 PRS-01 CIAE-00 COME-00 EA-10 FRB-03 INR-07 IO-13 NEA-10 NSAE-00 OPIC-03 LAB-04 SIL-01 AGRE-00 STRE-00 ITC-01 /108 W

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- THE SETTING UP IN ADVANCE OF AD HOC GROUPS ON THE MODEL OF THAT FOR STEEL (RISK OF ENCOURAGING GOVERNMENT INTERVENTION RATHER THAN PREVENTING IT: AN ARGUMENT TO SET AGAINST THE POSSIBILITIES OF CONCERTING VIEWS ON THE TYPE OF INTERVENTION);
- THE TAKING INTO ACCOUNT, SPECIFICALLY FOR AGRICULTURAL PRODUCTS, OF THE SPECIAL SITUATION OF COUNTRIES LARGELY DEPENDENT ON EXPORTS OF THOSE PRODUCTS.
- 39. MORE SPECIFICALLY, SO FAR AS TRADE RELATIONS WITH THE DEVELOPING COUNTRIES ARE CONCERNED:
- WHAT WOULD BE THE EFFECTS OF THE VARIOUS FORMULAE CONSIDERED ON RELATIONS WITH THOSE COUNTRIES INSOFAR, IN PARTICULAR, AS THEY MIGHT BE THE MAIN CAUSE OF THE DIFFICULTIES? CAN CERTAIN FORMS OF ACTION IN SUCH CASES BE LIMITED OFFICIAL USE

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ENVISAGED IN THE FRAMEWORK OF THE GATT?

- CAN SOME COUNTERPARTS BE ASKED FROM CERTAIN DEVELOPING COUNTRIES IN THEIR IMPORT OR EXPORT POLICIES, ON AN AD HOC BASIS?

END TEXT SALZMAN

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## Message Attributes

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